

CUSTOMER SUCCESS STORY - SUPPLY CHAIN CONSULTING



Customer Profile

Our client, headquartered in Indiana, is a leading supply chain and enterprise technology consulting firm. Providing supply chain optimization services, automation & robotics, Microsoft solutions and IT managed services to thousands of leading brands across the globe.

Rapid Growth Prompts Need To Expand Internal Hiring Bandwidth

Due to a industry-wide surge in demand for supply chain and logistics expertise, our client experienced a need to staff up quickly. They needed to expand their headcount by 150 employees across the entire organization to continue to provide their customers with the right solutions for continued success.

Because of the aggressive timeline for each hiring phase and the effort to keep cost per hire contained, our client was searching for a scalable, yet cost-effective solution that would enable their internal talent team to meet their aggressive hiring deadlines and qualifications.

“We needed to expand quickly across the entire organization to keep up with our industry competition. We were searching for a cost-effective talent solution that would provide our team with all the right support and resources to meet our current hiring goals.”

Tailor-Made Solution Built To Support Internal Talent Acquisition Efforts

After performing an analysis on our client’s current talent configuration and where they want to be, we created a fully customized solution around their hiring needs.

Our configuration included a recruiting account manager and three supporting recruiting consultants. The team utilized our proprietary S4 Recruiting Methodology along with full access to our extensive database and leading job search platforms such as LinkedIn and Indeed, to support their talent acquisition efforts. Our team was managed and guided by a dedicated project leader to ensure that all project milestones were met.

“Our solution was built specifically around our specific hiring needs and metrics. Because of this, our team was able to quickly and easily ramp up their efforts ”

Securing A Competitive Edge Through Strategic Talent Acquisition

After utilizing our fully customized and managed RPO solution, our client was able to sustainably support their internal growth and gain an edge in a competitive hiring environment segment.

Because our solution was fully customized around their specific hiring needs, they experienced an efficient cost-per-hire relative to more traditional recruiting solutions.

“I want to thank you and your team for hiring 115 associates in six months and I think you have 4 to 5 more offers this week. Again, awesome work and I appreciate the recruiting process you have implemented.”

About Managed RPO Solutions (MRS)

Our Managed RPO Solutions (MRS) is a suite of tailor made, managed RPO services - Managed RPO, Project RPO, Employer Branding, and Consulting Services - that are designed to rapidly scale your recruitment efforts scale up and down based on your needs.

MRS consists of a customized blend people, process, technologies, and project leadership. When talent leaders leverage the power of MRS, they better contain their cost per hire, improve their time-to-fill and attract qualified candidates to their organization.



Transform Your Recruiting Efforts Today!

For more information on how to get started, check out our website [HERE!](#)