

CUSTOMER SUCCESS STORY - LOGISTICS



recruitAbility
Recruiting Reimagined

Customer Profile

Our client is one of the fastest growing transportation and technology companies in the United States. Headquartered in Texas, our client has multiple office locations across the US.

Rapid Growth Prompts Need To Open New Locations

They were experiencing a rapid surge in demand with the increased need for supply chain expertise in the US. To maintain their growth trajectory, our client needed to expand their current locations and open new locations to support their growth.

With aggressive expansion timelines set by the management team, our client's internal talent team needed additional support and resources to reach their goals.

“We know we needed to expand quickly across the entire organization to keep up with our competitive industry. We were searching for a cost-effective talent solutions that would provide our team with all the right support and resources to meet our current hiring goals.”

Tailor-Made Solution Built To Rapidly Scale Talent Acquisition Efforts

After performing an analysis on our client's current talent configuration and where they want to be, we created a fully customized solution around their hiring needs.

Our configuration included a recruiting account manager and three supporting recruiting consultants. The team utilized our proprietary S4 Recruiting Methodology along with full access to our extensive database and leading job search platforms such as LinkedIn and Indeed, to support their talent acquisition efforts. Our team was managed and guided by a dedicated project leader to ensure that all project milestones were met.

“We really liked that our solution was built around our needs and our specific recruiting metrics that we needed to obtain. And the flexibility of the team has made our internal team’s job less complex!”

Growing Market Share Through Strategic Talent Acquisition

After utilizing their fully customized and managed RPO solution, our client was able to expand their current locations and staff their new location across the United States.

In collaboration with our client’s internal talent team, 80% of our sourced candidates were hired onto our client’s team.

They experienced an efficient cost-per-hire relative to more traditional recruiting solutions.

“I want to thank you and your team for helping us getting over our surge the past few months. Because of your partnership, we were able to successfully open 2 new locations and grow our current locations. I will always keep recruitAbility in my back pocket for whenever we need expert assistance”

About Managed RPO Solutions (MRS)

Our Managed RPO Solutions (MRS) is a suite of tailor made, managed RPO services - Managed RPO, Project RPO, Employer Branding, and Consulting Services - that are designed to rapidly scale your recruitment efforts scale up and down based on your needs.

MRS consists of a customized blend people, process, technologies, and project leadership. When talent leaders leverage the power of MRS, they better contain their cost per hire, improve their time-to-fill and attract qualified candidates to their organization.



Transform Your Recruiting Efforts Today!

For more information on how to get started, check out our website [HERE!](#)