

FINTECH CUSTOMER SUCCESS STORY



Customer Profile

Our client is an industry leading FinTech headquartered in New York, they were kicking off a year-long strategy to develop an in-house AI engine aimed at supporting new projects and driving organizational growth.

The Challenge

To execute on their new growth projects, our clients had previously hired a senior manager to lead the new team of AI engineers. Our client didn't want to start adding full time headcount until they felt that they found the right mix of talent.

Our client was running into several hurdles when starting to recruit:

- AI professionals with the right talent and cultural background are hard to find
- Aggressive project timelines pushed for an accelerated workforce ramp up
- They didn't have the internal resources to employ contract workers.

The Solution

At the onset, we performed a talent audit on the current state of recruiting and HR organization. Based on those results, we then tapped into our Private Talent Community of software engineering candidates that were qualified, interested and readily available

When searching for the right candidates, our team focused on the skill and cultural alignment to ensure continued success. We were also to hire everyone within the specified billing range to keep costs efficient.

“Their ability to keep their candidate pool update to date with readily available talent enabled us to find candidates within a matter of days.”

The Outcome

Our clients had a fully staffed AI engineering team comprised of the talents and expertise that all share the same goals:

- Completed projects with aggressive timelines on time and within budget
- Leadership team was so pleased with the team that they eventually hired each contractor full-time

Fill Your Contract Workforce Needs Today!

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